

Semester III					
Core Mandatory Courses					
Sr. No.	Course Type	Course	Number of Credits	Number of minutes sessions	IA / UA*
1	Mandatory - General Management	Corporate Strategy	4	40	UA
2	Mandatory - General Management	Project Management	2	20	IA
OJT/ Summer Internship					
3	Summer Internship	Summer Internship	8	-	IA

Finance Specialization					
Sr. No.	Course Type	Course	Number of Credits	Number of minutes sessions	IA / UA*
Mandatory					
1	Mandatory	Financial Markets and Institutions	2	20	UA
Electives (Any 5 including Open Elective)					
1	Elective	Corporate Valuation	2	20	IA
2	Elective	Financial Modelling	2	20	IA
3	Elective	Derivatives and Risk Management	2	20	IA
4	Elective	Security Analysis & Portfolio Management	2	20	IA

5	Elective	Global Financial Management and Markets	2	20	IA
6	Elective	Commercial Banking	2	20	IA
7	Elective	Mutual Funds and Insurance	2	20	IA
8	Elective	Emerging Technologies in Finance and Block-chain	2	20	IA
9	Elective	Corporate Restructuring and Mergers and Acquisition	2	20	IA
10	Elective	Direct and Indirect Taxes	2	20	IA
11	Elective	SWAYAM Course	2	-	IA

Human Resource Specialization					
Sr. No.	Course Type	Course	Number of Credits	Number of minutes sessions	IA / UA*
Mandatory					
1	Mandatory	Competency-based HRM & Performance Management System	2	20	UA
Electives (Any 5 including Open Elective)					
1	Elective	Artificial Intelligence (AI) in Human Resource Management	2	20	IA
2	Elective	Compensation and Benefits	2	20	IA
3	Elective	Employer Branding and Employee Value Proposition	2	20	IA
4	Elective	HR Analytics	2	20	IA
5	Elective	HR Planning and Application of Technology in HR	2	20	IA
6	Elective	Learning and Development	2	20	IA

7	Elective	Global HRM	2	20	IA
8	Elective	Organization Theory, Structure and Design	2	20	IA
9	Elective	SWAYAM Course	2	-	IA

Marketing Specialization					
Sr. No.	Course Type	Course	Number of Credits	Number of minutes sessions	IA / UA*
Mandatory					
1	Mandatory	Marketing Strategy	2	20	UA
Electives (Any 5 including Open Elective					
1	Elective	Consumer Buying Behaviour	2	20	IA
2	Elective	Sales Management	2	20	IA
3	Elective	Product Management	2	20	IA
4	Elective	Brand Management	2	20	IA
5	Elective	Digital Marketing	2	20	IA
6	Elective	Marketing Analytics	2	20	IA
7	Elective	Retail Management	2	20	IA
8	Elective	Rural Marketing	2	20	IA
9	Elective	Tourism Marketing	2	20	IA
10	Elective	SWAYAM Course	2	-	IA

System & Digital Business Specialization					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
Mandatory					
1	Mandatory	Strategic Information Technology & Resource Management	2	20	UA
Electives (Any 5 including Open Elective)					
1	Elective	Digital Business	2	20	IA
2	Elective	Software Project Management	2	20	IA
3	Elective	Enterprise Systems for Business	2	20	IA
4	Elective	Big Data, Business Analytics & FinTech	2	20	IA
5	Elective	Advanced Database & Data Warehousing	2	20	IA
6	Elective	Knowledge Management	2	20	IA
7	Elective	Business Applications of Networking & Telecommunication	2	20	IA
8	Elective	Data Mining and Business Intelligence	2	20	IA
9	Elective	Block chain Technology for Business	2	20	IA
10	Elective	SWAYAM Course	2	-	IA

Operations and Supply Chain Specialization					
Sr. No.	Course Type	Course	Number of Credits	Number of minutes sessions	IA / UA*
Mandatory					
1	Mandatory	Supply Chain Management	2	20	UA
Electives (Any 5 including Open Elective)					
1	Elective	Logistics Management	2	20	IA
2	Elective	Warehouse Management	2	20	IA
3	Elective	Business Process Management for Risk & Performance Management	2	20	IA
4	Elective	Global Supply Chain Management	2	20	IA
5	Elective	Service Operations Management	2	20	IA
6	Elective	Operations Analytics	2	20	IA
7	Elective	Manufacturing Resource Planning & Control	2	20	IA
8	Elective	Production Planning & Control	2	20	IA
9	Elective	Purchase and Materials Management	2	20	IA
10	Elective	SWAYAM Course	2	-	IA

**Semester III - Open Electives (Across Specializations) –
Basket Outline**

Open Electives (Across Specializations)					
Sr. No.	Course Type	Course	Number of Credits	Number of minutes sessions	IA / UA*
1	Open Elective	Marketing of Financial Products and Services	2	20	IA
2	Open Elective	Climate Risk and Sustainable Finance	2	20	IA
3	Open Elective	Acquiring and Managing Talent	2	20	IA
4	Open Elective	Labour, Social Security and Welfare Law	2	20	IA
4	Open Elective	Services Management	2	20	IA
6	Open Elective	Events Management	2	20	IA
7	Open Elective	Quality Management	2	20	IA
8	Open Elective	Predictive Analytics	2	20	IA
9	Open Elective	Artificial Intelligence & Machine Learning (AI/ML) for Business	2	20	IA
10	Open Elective	Digital Innovation	2	20	IA
11	Open Elective	Enterprise Risk Management [Approved under OE Basket]	2	20	Virtual (By IRM)
12	Open Elective	SWAYAM Course	2	20	Through SWAYAM Process

Semester IV					
Mandatory Subjects					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
1	Mandatory - General Management	International Business	4	40	UA
2	Mandatory - General Management	Business Ethics and Corporate Governance	4	40	IA
Seminar					
3	Mandatory	Seminar Paper	2	-	IA
Research Project					
1	Mandatory	Research Project	8	-	IA

Elective Courses - Finance Specialization (Any 2)					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
1	Elective	Financial Market Regulations	4	40	IA
2	Elective	Behavioural Finance	4	40	IA
3	Elective	Investment Banking and Alternate Investment Funds	4	40	IA
4	Elective	Fixed Income Securities	4	40	IA
5	Elective	Wealth Management	4	40	IA
6	Elective	SWAYAM Course	4	-	IA

Semester IV - Human Resource Specialization Outline

Elective Courses - HR Specialization (Any 2)					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
1	Elective	Human Resource Capital, Accounting and Audit	4	40	IA
2	Elective	Industrial Relations and Alternate Dispute Resolution	4	40	IA
3	Elective	OD and Change Management	4	40	IA
4	Elective	Strategic Human Resource Management	4	40	IA
5	Elective	SWAYAM Course	4	-	IA

Semester IV - Marketing Specialization Outline

Elective Courses - Finance Specialization (Any 2)					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
1	Elective	Global Marketing	4	40	IA
2	Elective	Technology Strategy	4	40	IA
3	Elective	Business to Business Marketing	4	40	IA
4	Elective	Social Marketing	4	40	IA
5	Elective	SWAYAM Course	4	-	IA

Semester IV - Operations and Supply Chain Specialization Outline

Elective Courses - Operations and Supply Chain Specialization (Any 2)					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
1	Elective	Operations Strategies	4	40	IA
2	Elective	Operations Applications and Cases	4	40	IA
3	Elective	Lean Management	4	40	IA
4	Elective	Demand Forecasting and Inventory Management	4	40	IA
5	Elective	Productivity Enhancement in Operations Management	4	40	IA
6	Elective	SWAYAM Course	4	-	IA

Semester IV - System & Digital Business Specialization Outline

Elective Courses - System & Digital Business (Any 2)					
Sr. No.	Course Type	Course	Number of Credits	Number of 90 minutes sessions	IA / UA*
1	Elective	Information System Security and Audit	4	40	IA
2	Elective	IT Governance, Compliance and Cyber Laws	4	40	IA
3	Elective	T Consulting & Managing for Business	4	40	IA
4	Elective	System Applications and Negotiations - Case Study	4	40	IA
5	Elective	IoT, Cloud Computing, and Virtualization for Business	4	40	IA
6	Elective	SWAYAM Course	4	-	IA